Additive Manufacturing:

Unused Potentials

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An attractive company



- One of the global leaders in specialty chemicals
- Investments in the energy and real estate sectors
- Ownership structure: RAG-Stiftung (74.99%) and CVC Capital Partners (25.01%)



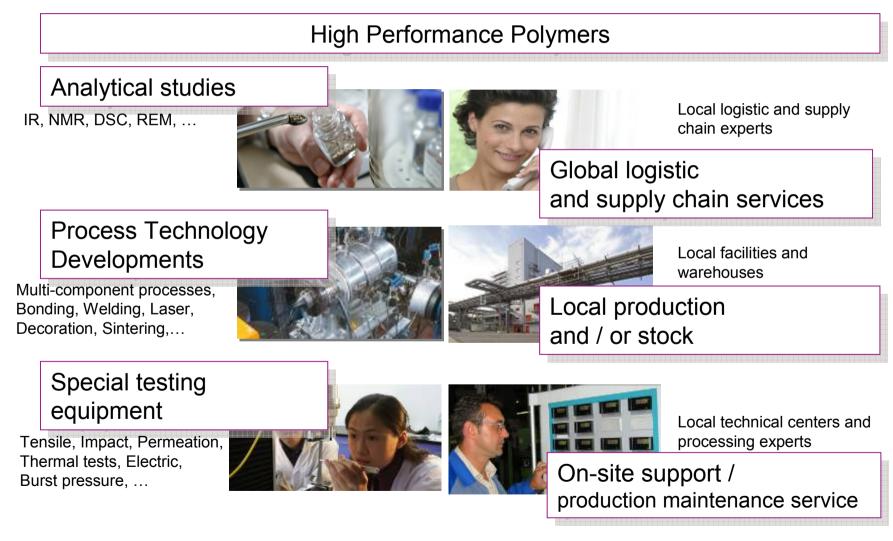
Key figures 2010



Sales	€13.3 billion
by Chemicals	€12.9 billion
Real Estate	€0.4 billion
Employees 31.12.2010	34,407

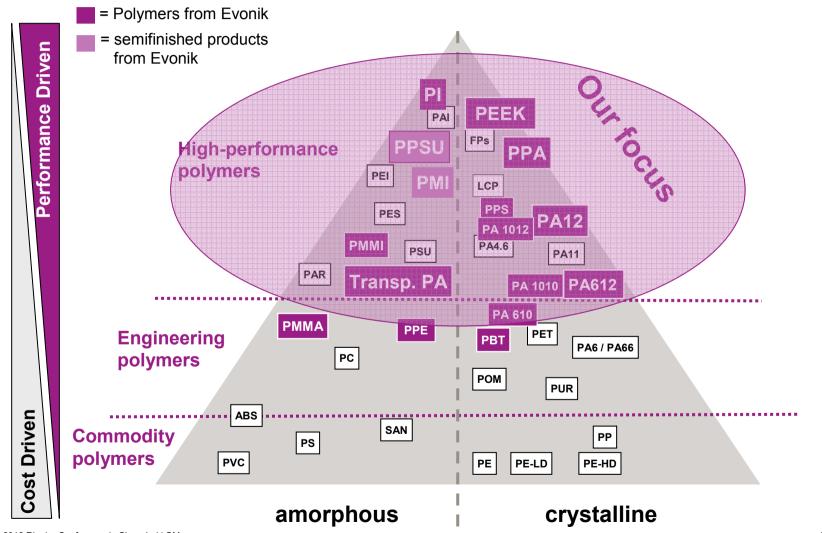
HP as partner offers more than just materials





Our focus for achieving high performances

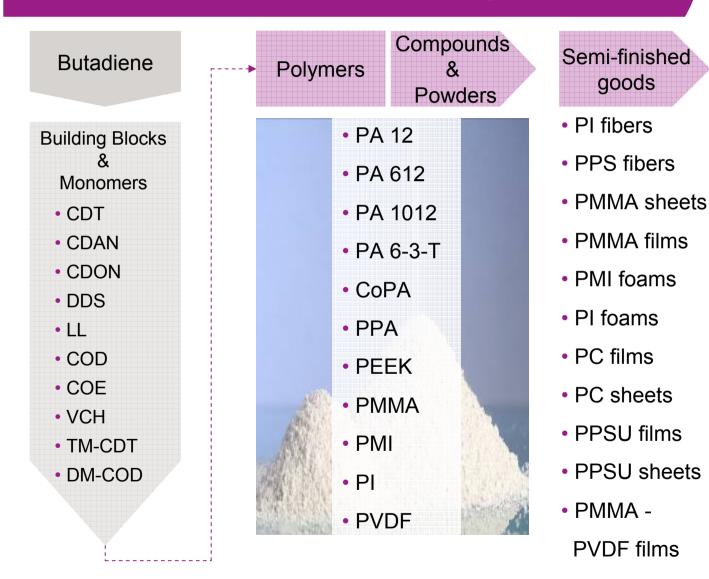




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HP Product Portfolio Integration











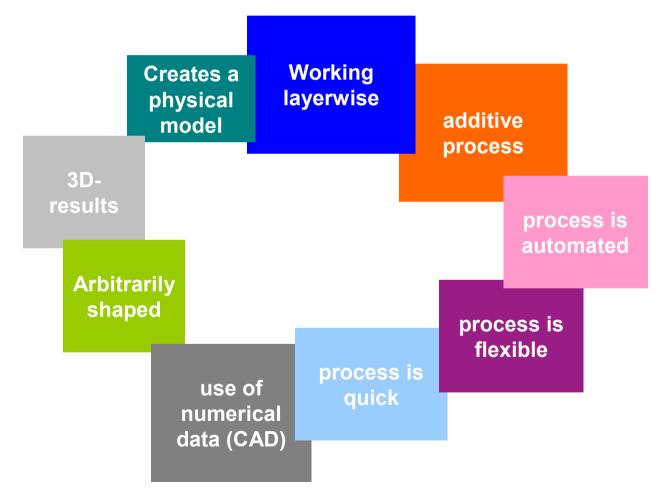




Additive Manufacturing

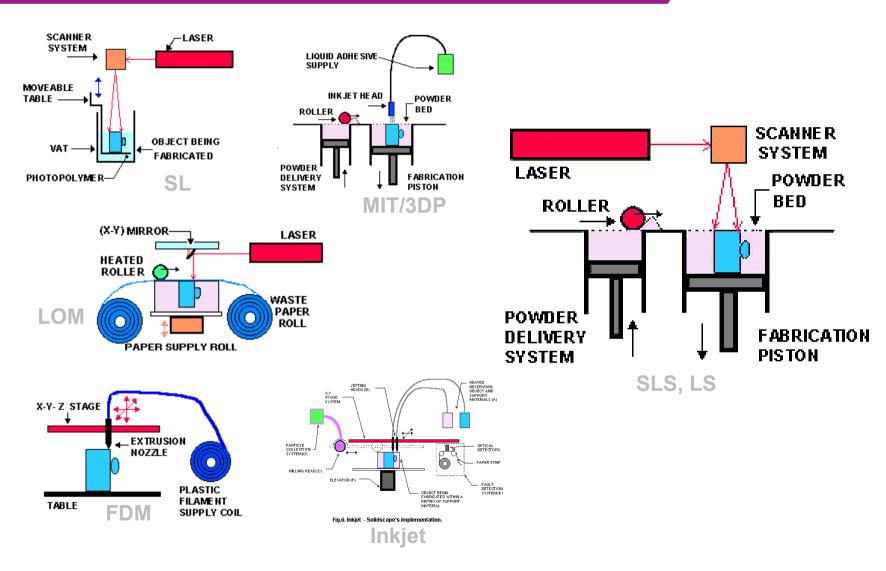


Characteristics of Additive Fabrication Processes



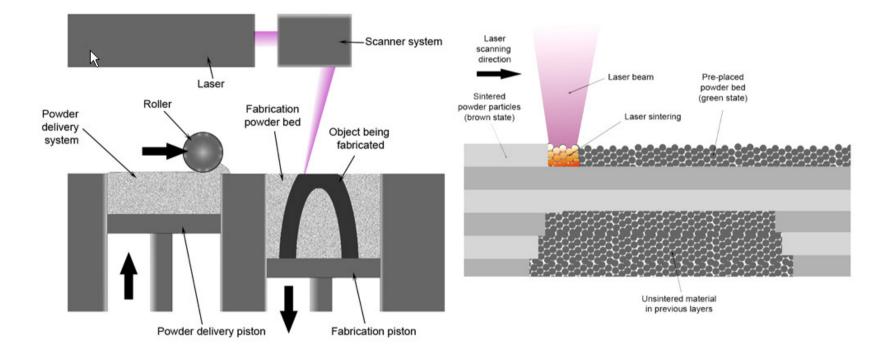
Additive Manufacturing





Additive Manufacturing Principle SLS



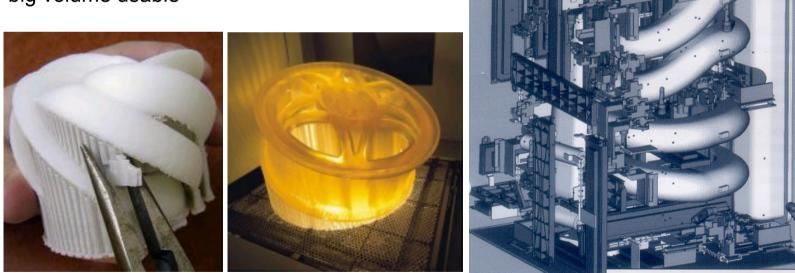


Additive Manufacturing



Important features of the powder based processes:

- •Good mechanical properties
- •no support structures necessary
- •arbitrary complexity of the parts possible
- •big volume usable



 \rightarrow High potential for real (small) series production



Motivation for the use of toolless fabrication processes

- •Price issue for injection moulding of small series (dependent on the part itself)
- •Individual parts (needs software and handling etc)
- •Impossible to produce by injection moulding (undercuts etc)
- •Integration of several parts to one part (difficult to show)(whole production process)

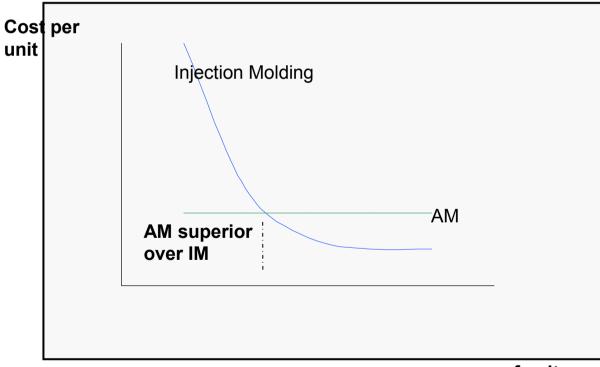
Technology and Economic Aspects



"Rapid" is no longer important in the sense of Rapid Prototyping

The whole production process has to be economically

Competition against injection moulding



Principle only

Dependent on the specific part

Small parts have higher break even values

Comparison 1:1, without using advantages like integrating functionality, or more freedom of design

no. of units

Additive Fabrication Example for "impossible" parts



Support Lotus Race Car SLS-coolant line





Art and Design as early Adopters of new Technologies







Thonet furnitures

Technology of bending of wood Start of production 1859

Art and Design as early Adopters of new Technologies



Panton Chair New plastic formable technologies stackable Start of production 1967

Designers today: Production examples





Osteon Designer-Stuhl



Designer lamp, <u>www.futurefactories.com</u>, found at <u>www.designspotter.com</u>,

And the examples from today for additive fabrication processes:



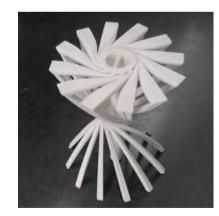
http://www.stylehive.com/tag/freedom_of_creation



FOC - Hocker







http://www.inhabitat.com/entry_1168.php

http://en.red-dot.org July, 2012:Ringier Conference in Shanghai | SMo

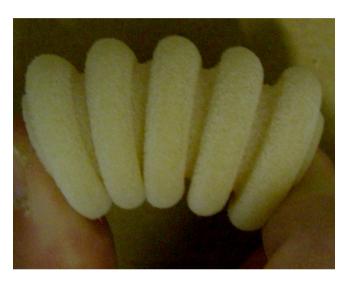
New products for SLS Flexible material



Comparison of material properties

	standard grade	new flexible material
E modulus	1700 MPa	100 - 250 MPa
	(246.500 psi)	(14.500 – 36.200 psi)
Elongation at break	15 %	>100 %
Tensile strength	45 MPa	8 MPa
	(6.250 psi)	(1.160 psi)
Notched impact strength	3,5 KJ/m ²	No break
Melting point	186 °C	150 °C
	(366 F)	(302 F)
Common refreshing rate	50 %	Not necessary
		Shore A 90

Shore A 90 Shore D 40





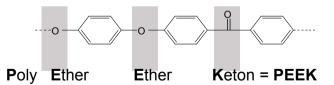
New products for SLS HT-Material



Material properties

	VESTAKEEP AM 9000
E modulus	3570 MPa
	> 518 psi)
Elongation at break	2,5 %
Tensile strength	73 MPa
	(10585 psi)
Melting point	340 °C
	(644 F)
Continuous operating temperature	280 °C
	(536 F)





Selective Space Structures



Software for the automated generation of inner structures

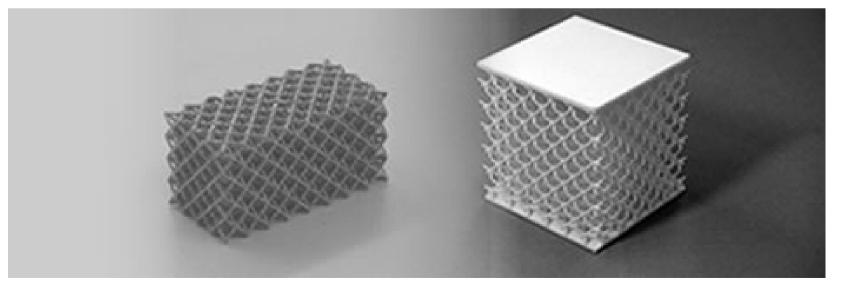
Production only possible by additive manufacturing technologies

Design and production of composite structures, foams etc



Definition of the material properties no longer only by material properties but also by design of specila geometries, tailor made to the loading

Special designed porosity possible



Application: Special Gripper (5)





Photo: Festo AG&Co KG

•Made from Polyamide powder, layer thickness 0,1 mm

•Light, flexible, adaptable

•Adjusts itself to the shape of the object to be gripped

•Unique solution for pressure senisitive goods (fruit, bulbs, eggs)

•German Future Price December 2010



Outlook



Integration of functionality

- Small series economically doable
- Possibility of bespoke parts
- High flexibility
- Freedom of design
- Spare parts on demand

What can we do with these new options? How can we use them to improve our business?

